# FACT SHEET

## **Macquarie Capital and Partners**

#### Team Members:

The Macquarie team includes major companies who are specialists in each of the disciplines necessary to deliver this complex project.

- Macquarie Capital will be the lead developer of the project and will provide and arrange long term financing.
- Macquarie and its partner First Solutions will generate revenues from the network to share with the Commonwealth.
- Fujitsu Network Communications Inc. will be responsible for network design, equipment, operations and maintenance and refresh.
- Black & Veatch will be responsible for the design-build of the outside plant.
- Bowlin Group will be responsible for the construction services

## About Macquarie Group

Macquarie Group is a global provider of banking, financial, advisory, investment and funds management services. Macquarie's main business focus is making returns by providing a diversified range of services to clients. Macquarie acts on behalf of institutional, corporate and retail clients and counterparties around the world. Founded in 1969, Macquarie operates in more than 70 office locations in 28 countries. Macquarie employs approximately 13,900 people and has assets under management of over \$370 billion (as of September 30, 2014).

Macquarie Infrastructure Developments LLC is a wholly owned indirect subsidiary of Macquarie Capital Group Limited, which comprises Macquarie Group's corporate advisory, capital markets and principal investing capabilities. Macquarie Capital's expertise spans a variety of industry sectors including telecommunications, media, entertainment, gaming, financial institutions, industrials, energy, resources, real estate, infrastructure, utilities and renewables.

Macquarie Capital is a global specialist in infrastructure and has been at the forefront of infrastructure finance for over a decade. In the US, the team has played a leading role in infrastructure PPP development, participating in the \$1.5 billion Goethals Bridge Replacement PPP in November 2013, as well as the first brownfield PPP (Chicago Skyway), the issuance of Private Activity Bonds for a PPP toll road project (North Tarrant Expressway), and the first transit PPP (Denver Fastracks commuter rail project). Macquarie Capital's position as a leading provider of infrastructure financing and advisory services in significant infrastructure transactions around the world is reflected in numerous industry awards and accolades.

For more information, visit <u>www.macquarie.com/us</u> and <u>www.macquarie.com/whiteboard.</u>

### About First Solutions

First Solutions is a managed infrastructure services company supporting the Public-Private Partnership business model for governments driven to improve their broadband infrastructure. As Macquarie Capital's partner on PPP fiber developments, First Solutions provides clients with a broad array of expertise and resources in wireless and wireline networks, content distribution, and telecommunications infrastructure. With more than 144 years of executive leadership experience, our team members have built over 164,000 km of fiber across 49 states, served over 6 million end users, and managed over \$3 billion in combined P&L. For more information, please see: http://www.firstsolutions.org.

## About Fujitsu Network Communications Inc.

Fujitsu Network Communications, Inc. is a trusted partner to a broad spectrum of customers across all industries, enabling them to realize the maximum value from their communications networks. The company is a market-leading U.S.-based manufacturer of network equipment and a top U.S. patent-holder in optical networking technology. Fujitsu combines the best wireline, wireless and software technology with extensive multivendor services expertise to deliver custom, end-to-end network integration and management solutions. For more information, please see: http://www.us.fujitsu.com/telecom.

#### About Black & Veatch

Black & Veatch is an employee-owned, global leader in building critical human infrastructure in energy, water, telecommunications and government services. Since 1915, B&V has helped clients improve the lives of people in over 100 countries through consulting, engineering, construction, operations and program management. Revenues in 2013 were US\$3.6 billion. Follow Black & Veatch on www.bv.com and in social media.

## About Bowlin Group

Bowlin Group is a local Kentucky wire and fiber-line contractor based in Walton, Kentucky. Founded in 1997, Bowlin Group is a full service, turnkey construction company providing quality services for a broad range of market leading telecommunications clients. Bowlin has successfully executed over \$400 million of Kentucky-based projects, working in concert across three divisions to provide comprehensive technical, construction, and maintenance services to clients in the wireless construction, broadband and fiber construction, and power distribution / electrical industries. Bowlin Group is part of FR Utility Services LLC, a leading national provider of utility transmission and distribution engineering, construction and maintenance solutions. Therefore, Bowlin Group is able to leverage the expertise of the other FR Utility Services subsidiaries Booth & Associates, C.W. Wright, Coastal Power & Electric and UTEC as needed. For more information, please visit www.bowlingroup.com.